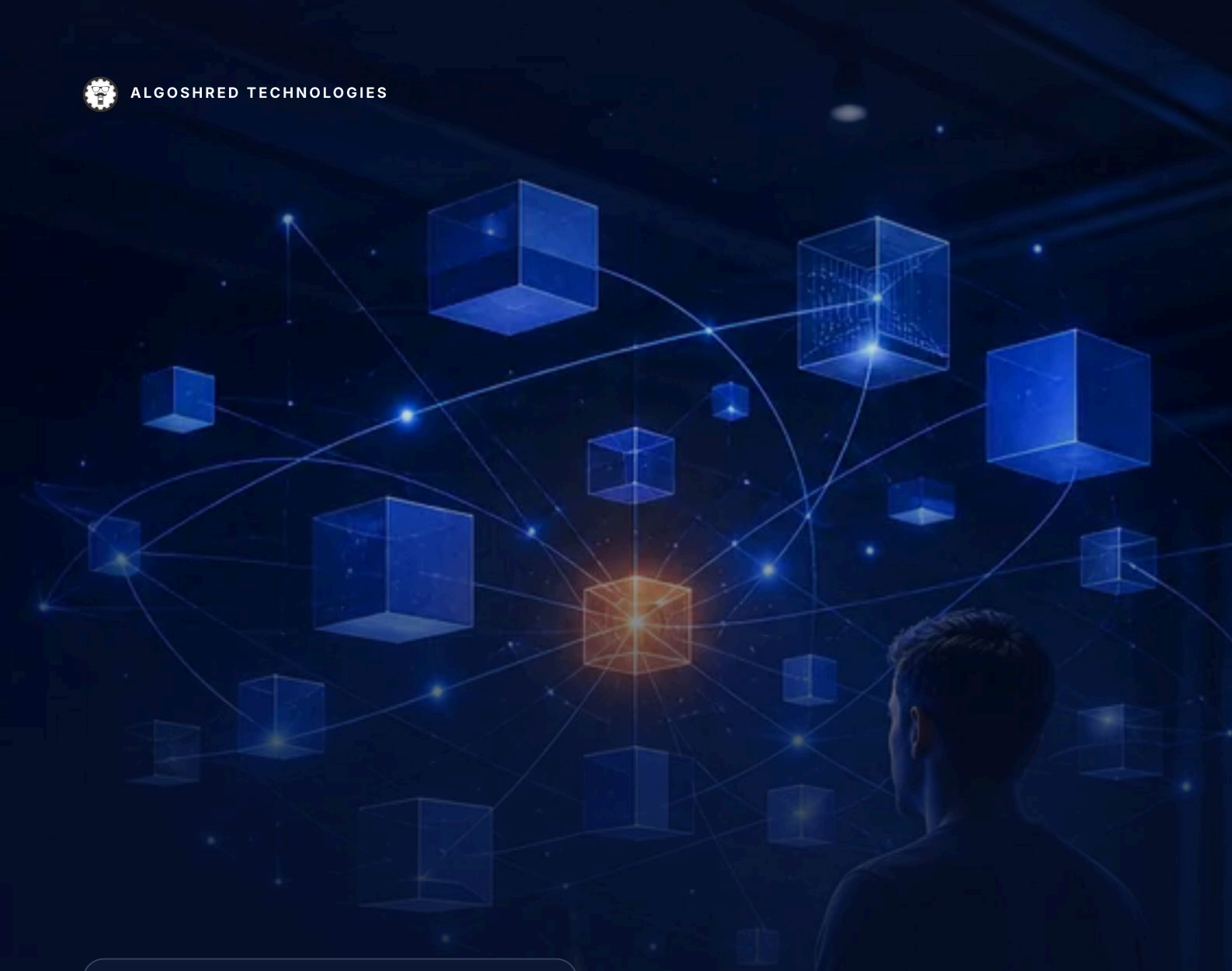


AI-NATIVE LAUNCHPAD · SOFTWARE & SAAS

Ship faster. Support smarter. Keep more customers.

An AI-native software company builds with AI helpers, answers customers from its own docs and spots churn risk early. Your people still own the product and the code; AI takes the repetitive work off their plates.

01
Know where to start
Find the AI opportunities that matter most to your business.

02
See it work
Pick one idea and we build a working proof of concept with you.

03
Know what comes next
Get a step-by-step roadmap with timeline, budget and estimated return.

FIXED-FEE PACKAGES

Launch **$2,500** | Accelerate **$7,500** | Transform **$19,500**

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SOFTWARE & SAAS · WHERE AI HELPS

From today’s problems to AI-native work

THE PROBLEMS TODAY

01

Roadmap promises outrun capacity

Sales promises features to win deals, engineering finds out later, and customers wait while the backlog keeps growing.

02

Support floods after every release

Each release brings a wave of “where did it go?” tickets, pulling engineers away from the next sprint.

03

Renewal risk spotted too late

Warning signs sit in usage, tickets and emails, and the first clear sign of trouble is the cancellation request.

WHERE AI CAN HELP

01	**Coding helpers with guardrails**	Let developers use AI coding helpers safely, with reviews, tests and clear rules on what they can change.
02	**Support answers from your docs**	Answer common questions from your own help pages and release notes, handing tricky ones to a person.
03	**Feature request sorting**	Group duplicate requests and link them to the customers who asked, so planning uses real demand.
04	**Early churn warnings**	Flag accounts whose usage or tickets suggest trouble, with the reason, so the team can step in early.
05	**Release notes and docs drafts**	Draft release notes and help articles from finished work, ready for a person to check and publish.

FOR INSPIRATION

AI-native ideas to get you thinking

Examples only, to show what AI-native work can look like. They are not part of the package scope or a promise of what we will build; your POC is agreed with you.

The release-day support wave

TODAY

Agents answer the same questions about a changed screen dozens of times on release day.

AI-NATIVE

A help assistant could already know what changed and walk each customer to the new place, flagging real bugs to the team.

The Monday renewal review

TODAY

Customer success managers scan dashboards and inboxes to guess which accounts are at risk.

AI-NATIVE

Each Monday a short list could show the accounts most at risk, with the signs behind each and a suggested next step.

The feature request pile

TODAY

Product managers read hundreds of requests by hand and merge duplicates in a spreadsheet.

AI-NATIVE

Requests could arrive already grouped, with the customers and deal sizes attached, ready for a planning discussion.

ALGOSHRED TECHNOLOGIES

SOFTWARE & SAAS · THREE PACKAGES

Your Launchpad

FIXED FEE, AGREED SCOPE	Launch **$2,500** Small businesses 1–50 employees · 3–4 weeks	MOST POPULAR Accelerate **$7,500** Growing companies 51–500 employees · 5–6 weeks	Transform **$19,500** Larger organisations 501+ employees · 8–10 weeks
Teams we work with	1 team	3 teams	6 teams
AI opportunities assessed	Up to 5	Up to 10	Up to 20
Working proof of concept	1 simple POC	1 connected POC	1 advanced POC
AI-native roadmap	6-month plan	12-month plan	18-month plan
Team training	1 session	2 sessions	4 sessions
Follow-up review	30 days after	30 days after	30 days after

EVERY PACKAGE INCLUDES

- AI-native consultancy and roadmap
- One proof of concept you choose
- One Burdenoff product free for 3 months
- Budget and return-on-investment model
- Executive readout

WHAT YOU RECEIVE: 8 DELIVERABLES

01 **AI readiness scorecard**
02 **Opportunity map**
03 **Ranked use cases**
04 **One working proof of concept**
05 **AI-native roadmap**
06 **Budget and ROI model**
07 **AI governance starter kit**
08 **Executive readout**

PROOF OF CONCEPT

You choose the proof of concept

Pick one of our suggested ideas for your industry, or bring your own business problem. We check that it fits the package, agree what success looks like in writing, then build it with you.

Good to know: A proof of concept shows an idea working on real or sample data. It is not a production system; we scope the production version with you as a next step.

LAUNCH · $2,500

Help-centre assistant

An assistant that answers customer questions from your own docs and release notes, and hands harder cases to support.

SUCCESS MEASURE
Share of common questions answered without an agent

ACCELERATE · $7,500

Feature request grouping

Requests from your support or feedback tool grouped into themes and linked to the customers who asked, for one product area.

SUCCESS MEASURE
Time spent sorting requests and duplicate rate

TRANSFORM · $19,500

Customer health and renewal desk

One view joining usage, support and billing signals that flags at-risk accounts and suggests next steps for success teams.

SUCCESS MEASURE
At-risk accounts spotted before renewal

INCLUDED IN EVERY PACKAGE

Any one product, free for 3 months

Pick any live product from the Burdenoff portfolio and use it free for 90 days.

- One product per organisation
- 90 days in a row from activation
- Agreed seats and usage
- No automatic paid renewal
- Export your data at the end

GOOD FITS FOR SOFTWARE & SAAS

VibeControls	Give developers managed environments and AI coding agents with the guardrails your team sets.
PlanMagnet	Keep product roadmaps and delivery projects in one plan that product and engineering share.
BotManor	Answer customers and staff from your own docs, release notes and past tickets.

ALGOSHRED TECHNOLOGIES

SOFTWARE & SAAS · THE ROAD AHEAD

Your road to AI-native

STEP ONE: THE LAUNCHPAD

NEXT STEPS WE CAN TAKE TOGETHER

Months count from the end of your Launchpad.

NOW · 3–10 WEEKS

Launchpad

Map where building, support and retention lose time, prove one idea on real data and agree a costed roadmap.

NEXT · MONTHS 1–3

Roll out the first win

Take the proven idea into daily use across more teams, with training and clear owners.

THEN · MONTHS 4–9

Connect the company

Link product, engineering, support and billing data so every team works from the same picture.

LATER · MONTHS 10–18

Run AI-native

AI helpers become part of every sprint, ticket and renewal, measured and improved each month.

> The Launchpad is step one: it shows the real value of going AI-native in your own business. Rolling out, scaling and running AI day to day are later steps. You decide if and when to take them, with us or anyone else.

THE FIRST 100 DAYS

Your package takes 3–10 weeks of this. The rest is your team trying the POC, deciding and preparing, with our 30-day follow-up.

DAYS 1–15

Discover

Talk to your people, measure today's costs and check AI readiness.

DAYS 16–30

Prioritise

Pick the highest-value ideas, review the risks and agree the POC.

DAYS 31–60

Prove

Build and test the proof of concept with your team.

DAYS 61–75

Plan

Finish the roadmap, budget, operating model and estimated return.

DAYS 76–100

Decide

Review results, train owners and choose what to invest in next.

HOW WE MEASURE SUCCESS

- **Time from idea to release**
- **Support tickets per release**
- **First reply time for customers**
- **Renewal rate for accounts flagged at risk**

HANDLE WITH CARE

- Keep customer data and source code out of public AI tools, and agree who can see what.
- Have a person review and test every AI-written code change before it ships.
- Tell customers when they are talking to an AI assistant, and make it easy to reach a person.

YOUR PROTECTIONS

- ✓ **Fixed fee for an agreed scope**
- ✓ **Written success criteria for the POC**
- ✓ **A named engagement lead**
- ✓ **Weekly progress updates**
- ✓ **Your data rights written into the contract**
- ✓ **Tool advice based on fit, not on what we sell**
- ✓ **No access to live systems without your approval**
- ✓ **Clear exit and data export at any point**

START HERE

Book a free AI consultation

A 30-minute call about your business. Serving businesses worldwide, with a presence in India, the USA and the UAE.

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UAE (Dubai)	+971 56 936 4357
Online	algoshred.com/ai-native

Fixed fees in US dollars. Taxes and third-party usage (for example AI model or cloud charges) are extra and always agreed in writing first. Return estimates are scenarios built from your own numbers with the assumptions written down. They are not guarantees.