

AI-NATIVE LAUNCHPAD · SECURITY & INTEL

Less noise. Faster briefs. Clearer decisions.

An AI-native security team sorts the flood of alerts and reports, joins the dots across sources and keeps briefs current. Analysts and commanders still decide; AI does the reading, matching and first drafts.

01
Know where to start
Find the AI opportunities that matter most to your business.

02
See it work
Pick one idea and we build a working proof of concept with you.

03
Know what comes next
Get a step-by-step roadmap with timeline, budget and estimated return.

FIXED-FEE PACKAGES

Launch **$2,500** | Accelerate **$7,500** | Transform **$19,500**

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SECURITY & INTEL · WHERE AI HELPS

From today's problems to AI-native work

THE PROBLEMS TODAY

01

Too many alerts, too few analysts

Teams are buried in alerts and reports, so real threats wait in the same queue as harmless noise.

02

Sources that don't join up

Reports from partners, sensors and feeds arrive in different formats, and connecting them takes hours of manual work.

03

Briefs out of date when read

Briefings are assembled by hand, so the picture has often moved on by the time a decision-maker reads them.

WHERE AI CAN HELP

01	**Alert sorting**	Group related alerts and rank them by risk, with the reasons shown, so analysts start with what matters.
02	**Report summaries**	Summarise long reports and feeds into short notes that link back to every original source.
03	**Joining the dots**	Match people, places and events across sources and flag conflicts for an analyst to resolve.
04	**Exposure checks**	When a new advisory lands, list which of your systems may be affected and who owns them.
05	**Brief drafting**	Draft situation briefs from the latest confirmed facts, ready for an analyst to check and release.

FOR INSPIRATION

AI-native ideas to get you thinking

Examples only, to show what AI-native work can look like. They are not part of the package scope or a promise of what we will build; your POC is agreed with you.

The new advisory

TODAY

A warning lands and the team spends days working out which systems are exposed.

AI-NATIVE

A list could quickly show the likely affected systems, their owners and suggested fixes, for the team to confirm.

The shift handover

TODAY

The outgoing team writes notes by hand and important details slip through.

AI-NATIVE

A handover summary could be drafted from the shift's alerts and actions, with open items clearly marked.

The morning brief

TODAY

Analysts spend the early hours copying updates from many sources into one document.

AI-NATIVE

A first draft could pull confirmed updates from every source, with links back, so analysts spend time on judgement.

SECURITY & INTEL · THREE PACKAGES

Your Launchpad

FIXED FEE, AGREED SCOPE	Launch **$2,500** Small businesses 1–50 employees · 3–4 weeks	MOST POPULAR Accelerate **$7,500** Growing companies 51–500 employees · 5–6 weeks	Transform **$19,500** Larger organisations 501+ employees · 8–10 weeks
Teams we work with	1 team	3 teams	6 teams
AI opportunities assessed	Up to 5	Up to 10	Up to 20
Working proof of concept	1 simple POC	1 connected POC	1 advanced POC
AI-native roadmap	6-month plan	12-month plan	18-month plan
Team training	1 session	2 sessions	4 sessions
Follow-up review	30 days after	30 days after	30 days after

EVERY PACKAGE INCLUDES

- AI-native consultancy and roadmap
- One proof of concept you choose
- One Burdenoff product free for 3 months
- Budget and return-on-investment model
- Executive readout

WHAT YOU RECEIVE: 8 DELIVERABLES

01 **AI readiness scorecard**
02 **Opportunity map**
03 **Ranked use cases**
04 **One working proof of concept**
05 **AI-native roadmap**
06 **Budget and ROI model**
07 **AI governance starter kit**
08 **Executive readout**

PROOF OF CONCEPT

You choose the proof of concept

Pick one of our suggested ideas for your industry, or bring your own business problem. We check that it fits the package, agree what success looks like in writing, then build it with you.

Good to know: A proof of concept shows an idea working on real or sample data. It is not a production system; we scope the production version with you as a next step.

LAUNCH · $2,500

Report summary assistant

An assistant that turns long public or internal reports into short summaries with links back to each source, on non-sensitive material.

SUCCESS MEASURE
Time to read and summarise a batch of reports

ACCELERATE · $7,500

Alert grouping and ranking

Alerts from one existing monitoring tool grouped and ranked by risk, with a plain reason for each, for analysts to review.

SUCCESS MEASURE
Alerts handled per analyst and real threats missed

TRANSFORM · $19,500

Multi-source situation desk

One secured view joining feeds, partner reports and alerts that flags conflicts and drafts briefs for analysts to approve.

SUCCESS MEASURE
Time from new information to an approved brief

INCLUDED IN EVERY PACKAGE

Any one product, free for 3 months

Pick any live product from the Burdenoff portfolio and use it free for 90 days.

- One product per organisation
- 90 days in a row from activation
- Agreed seats and usage
- No automatic paid renewal
- Export your data at the end

GOOD FITS FOR SECURITY & INTEL

IntelWatchtower	Bring monitoring, intelligence and threat detection into one shared view for analysts.
AdapterCloud	Manage private clouds, on-prem systems and edge sites from one control plane.
FluidGrids	Automate routine triage and reporting steps, with a person signing off each key action.

SECURITY & INTEL · THE ROAD AHEAD

Your road to AI-native

STEP ONE: THE LAUNCHPAD

NEXT STEPS WE CAN TAKE TOGETHER

Months count from the end of your Launchpad.

NOW · 3–10 WEEKS

Launchpad

Map where alerts, reports and briefs cost analyst time, prove one idea on approved data and agree a costed roadmap.

NEXT · MONTHS 1–3

Roll out the first win

Take the proven idea into daily use across more teams or shifts, with training and clear owners.

THEN · MONTHS 4–9

Connect the sources

Link feeds, alerts and partner reports in secured systems so every team works from the same picture.

LATER · MONTHS 10–18

Run AI-native

AI helpers become part of every shift and brief, measured, reviewed and improved each month.

> The Launchpad is step one: it shows the real value of going AI-native in your own business. Rolling out, scaling and running AI day to day are later steps. You decide if and when to take them, with us or anyone else.

THE FIRST 100 DAYS

Your package takes 3–10 weeks of this. The rest is your team trying the POC, deciding and preparing, with our 30-day follow-up.

DAYS 1–15

Discover

Talk to your people, measure today's costs and check AI readiness.

DAYS 16–30

Prioritise

Pick the highest-value ideas, review the risks and agree the POC.

DAYS 31–60

Prove

Build and test the proof of concept with your team.

DAYS 61–75

Plan

Finish the roadmap, budget, operating model and estimated return.

DAYS 76–100

Decide

Review results, train owners and choose what to invest in next.

HOW WE MEASURE SUCCESS

- **Time to triage an alert**
- **Time to produce a brief**
- **Analyst hours on manual collation**
- **Time to assess exposure to a new threat**

HANDLE WITH CARE

- Keep classified and sensitive data in approved, secured systems only and out of public AI tools.
- Keep a trained person in charge of every assessment, action or decision, with links to the sources behind each AI summary.
- Use data about individuals only within your legal authority and oversight rules, and check AI matches for errors and bias.

YOUR PROTECTIONS

- ✓ **Fixed fee for an agreed scope**
- ✓ **Written success criteria for the POC**
- ✓ **A named engagement lead**
- ✓ **Weekly progress updates**
- ✓ **Your data rights written into the contract**
- ✓ **Tool advice based on fit, not on what we sell**
- ✓ **No access to live systems without your approval**
- ✓ **Clear exit and data export at any point**

START HERE

Book a free AI consultation

A 30-minute call about your business. Serving businesses worldwide, with a presence in India, the USA and the UAE.

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Fixed fees in US dollars. Taxes and third-party usage (for example AI model or cloud charges) are extra and always agreed in writing first. Return estimates are scenarios built from your own numbers with the assumptions written down. They are not guarantees.