

AI-NATIVE LAUNCHPAD · PROCUREMENT

Clearer spend. Fewer supplier surprises. Faster buying.

An AI-native procurement team sees all its spend in one place, hears about supplier trouble early and compares bids faster. AI does the reading and matching; buyers keep every award and approval.

01
Know where to start
Find the AI opportunities that matter most to your business.

02
See it work
Pick one idea and we build a working proof of concept with you.

03
Know what comes next
Get a step-by-step roadmap with timeline, budget and estimated return.

FIXED-FEE PACKAGES

Launch **$2,500**

Accelerate **$7,500**

Transform **$19,500**

Algoshred Technologies Pvt. Ltd.
Serving businesses worldwide, with a presence in India, the USA and the UAE.

contact@algoshred.com | India +91 73584 45777 | UAE (Dubai) +971 56 936 4357
algoshred.com/ai-native

PROCUREMENT · WHERE AI HELPS

From today's problems to AI-native work

THE PROBLEMS TODAY

01

Spend scattered across systems

Purchases sit in different finance systems, cards and spreadsheets, so nobody can quickly answer what you spend and with whom.

02

Supplier trouble found too late

A key supplier runs late, changes ownership or misses a certificate, and buyers only find out when stock runs short.

03

Money left on the table

Rebates, price reviews, credits and contract notice dates slip because they live in documents nobody re-reads.

WHERE AI CAN HELP

01	**One view of spend**	Sort and group purchases from every system so buyers can see spend by supplier and category.
02	**Supplier watch**	Flag late deliveries, expiring certificates and news about key suppliers before they cause a problem.
03	**Faster bid comparisons**	Read supplier bids and lay them side by side against your requirements, for buyers to decide.
04	**Contract terms tracker**	Pull rebates, price review dates and notice windows out of contracts and remind the right owner in time.
05	**Invoice and delivery matching**	Match invoices to orders and deliveries, and flag shortages or price differences for a person to check.

FOR INSPIRATION

AI-native ideas to get you thinking

Examples only, to show what AI-native work can look like. They are not part of the package scope or a promise of what we will build; your POC is agreed with you.

The Monday supplier risk brief

TODAY

Buyers learn about supplier problems from a missed delivery or an angry warehouse call.

AI-NATIVE

Each Monday buyers could get a short brief on which key suppliers show warning signs, with the reason for each flag.

Comparing ten bids by Friday

TODAY

A buyer copies prices and terms from long bid documents into a spreadsheet by hand.

AI-NATIVE

The buyer could see a side-by-side summary of every bid against the requirements, with gaps highlighted to check.

The rebate nobody claimed

TODAY

Volume rebates and price review dates are buried in contracts and quietly missed.

AI-NATIVE

Owners could get a reminder before each rebate or notice date, with the contract clause and the figures attached.

PROCUREMENT · THREE PACKAGES

Your Launchpad

FIXED FEE, AGREED SCOPE	Launch **$2,500** Small businesses 1–50 employees · 3–4 weeks	MOST POPULAR Accelerate **$7,500** Growing companies 51–500 employees · 5–6 weeks	Transform **$19,500** Larger organisations 501+ employees · 8–10 weeks
Teams we work with	1 team	3 teams	6 teams
AI opportunities assessed	Up to 5	Up to 10	Up to 20
Working proof of concept	1 simple POC	1 connected POC	1 advanced POC
AI-native roadmap	6-month plan	12-month plan	18-month plan
Team training	1 session	2 sessions	4 sessions
Follow-up review	30 days after	30 days after	30 days after

EVERY PACKAGE INCLUDES

- AI-native consultancy and roadmap
- One proof of concept you choose
- One Burdenoff product free for 3 months
- Budget and return-on-investment model
- Executive readout

WHAT YOU RECEIVE: 8 DELIVERABLES

01 **AI readiness scorecard**
02 **Opportunity map**
03 **Ranked use cases**
04 **One working proof of concept**
05 **AI-native roadmap**
06 **Budget and ROI model**
07 **AI governance starter kit**
08 **Executive readout**

PROOF OF CONCEPT

You choose the proof of concept

Pick one of our suggested ideas for your industry, or bring your own business problem. We check that it fits the package, agree what success looks like in writing, then build it with you.

Good to know: A proof of concept shows an idea working on real or sample data. It is not a production system; we scope the production version with you as a next step.

LAUNCH · $2,500

Contract questions assistant

An assistant that answers buyer questions from a set of your supplier contracts, such as notice dates and rebate terms, with the clause shown.

SUCCESS MEASURE
Time to find a contract term

ACCELERATE · $7,500

Spend classification for one system

Purchases from one finance or purchasing system sorted into clear categories and suppliers, with a simple spend dashboard.

SUCCESS MEASURE
Share of spend classified and time to answer spend questions

TRANSFORM · $19,500

Supplier risk and savings desk

One view across systems that tracks supplier risk, open rebates, delivery shortages and bid savings for category teams.

SUCCESS MEASURE
Supplier issues caught early and credits recovered

INCLUDED IN EVERY PACKAGE

Any one product, free for 3 months

Pick any live product from the Burdenoff portfolio and use it free for 90 days.

- One product per organisation
- 90 days in a row from activation
- Agreed seats and usage
- No automatic paid renewal
- Export your data at the end

GOOD FITS FOR PROCUREMENT

BigConsole	See spend, suppliers and savings in clear dashboards with AI insights.
IntelWatchtower	Monitor key suppliers and flag warning signs of disruption for buyers to review.
FluidGrids	Automate approvals, onboarding steps and invoice checks without heavy IT work.

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PROCUREMENT · THE ROAD AHEAD

Your road to AI-native

STEP ONE: THE LAUNCHPAD

NEXT STEPS WE CAN TAKE TOGETHER

Months count from the end of your Launchpad.

NOW · 3–10 WEEKS

Launchpad

Map where buyers lose the most time and money, prove one idea on your real spend or contracts and agree a costed roadmap.

NEXT · MONTHS 1–3

Roll out the first win

Take the proven idea into daily use across more categories, with training and clear owners.

THEN · MONTHS 4–9

Connect the supply chain

Link purchasing, finance, warehouse and supplier data so buyers and finance work from the same picture.

LATER · MONTHS 10–18

Run AI-native

AI helpers become part of every sourcing event and supplier review, measured and improved each month.

> The Launchpad is step one: it shows the real value of going AI-native in your own business. Rolling out, scaling and running AI day to day are later steps. You decide if and when to take them, with us or anyone else.

THE FIRST 100 DAYS

Your package takes 3–10 weeks of this. The rest is your team trying the POC, deciding and preparing, with our 30-day follow-up.

DAYS 1–15

Discover

Talk to your people, measure today's costs and check AI readiness.

DAYS 16–30

Prioritise

Pick the highest-value ideas, review the risks and agree the POC.

DAYS 31–60

Prove

Build and test the proof of concept with your team.

DAYS 61–75

Plan

Finish the roadmap, budget, operating model and estimated return.

DAYS 76–100

Decide

Review results, train owners and choose what to invest in next.

HOW WE MEASURE SUCCESS

- **Time to answer a spend question**
- **Supplier issues caught before they hit supply**
- **Rebates and credits collected on time**
- **Time from request to purchase order**

HANDLE WITH CARE

- Keep buyers and finance in charge of every award, approval and payment.
- Protect supplier pricing and contract terms, and keep them out of public AI tools.
- Keep a clear record of how each supplier decision was made so it stands up to audit.

YOUR PROTECTIONS

- ✓ **Fixed fee for an agreed scope**
- ✓ **Written success criteria for the POC**
- ✓ **A named engagement lead**
- ✓ **Weekly progress updates**
- ✓ **Your data rights written into the contract**
- ✓ **Tool advice based on fit, not on what we sell**
- ✓ **No access to live systems without your approval**
- ✓ **Clear exit and data export at any point**

START HERE

Book a free AI consultation

A 30-minute call about your business. Serving businesses worldwide, with a presence in India, the USA and the UAE.

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Fixed fees in US dollars. Taxes and third-party usage (for example AI model or cloud charges) are extra and always agreed in writing first. Return estimates are scenarios built from your own numbers with the assumptions written down. They are not guarantees.