

AI-NATIVE LAUNCHPAD · FIELD SERVICE

Fewer wasted trips. Fuller diaries. Faster invoices.

An AI-native trade business books jobs, sends the right person with the right parts and turns every visit into an invoice. AI handles the sorting, scheduling and paperwork; your team still does the work and makes the calls.

01
Know where to start
Find the AI opportunities that matter most to your business.

02
See it work
Pick one idea and we build a working proof of concept with you.

03
Know what comes next
Get a step-by-step roadmap with timeline, budget and estimated return.

FIXED-FEE PACKAGES

Launch **$2,500**

Accelerate **$7,500**

Transform **$19,500**

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FIELD SERVICE · WHERE AI HELPS

From today's problems to AI-native work

THE PROBLEMS TODAY

01

Return trips for the wrong part

A technician arrives without the part or the job history, so the customer waits for a second visit you cannot charge for.

02

A dispatch board run from memory

Jobs are moved by hand when someone calls in sick or an emergency lands, and busy days fall apart by mid-morning.

03

Hours and parts that go unbilled

Time and materials sit on paper job sheets or in a van, so invoices go out late or short.

WHERE AI CAN HELP

01	**Smarter booking and triage**	Sort calls and web requests by urgency and skill needed, and offer real appointment slots.
02	**Dispatch suggestions**	Suggest who should take each job based on skills, location, licence level and van stock.
03	**Job history in the van**	Give technicians a short summary of past visits and equipment at each address before they arrive.
04	**Job sheet to invoice**	Turn notes, photos and parts used into a draft invoice for the office to check and send.
05	**Maintenance plan renewals**	Remind customers before service plans lapse and book their next visit.

FOR INSPIRATION

AI-native ideas to get you thinking

Examples only, to show what AI-native work can look like. They are not part of the package scope or a promise of what we will build; your POC is agreed with you.

The evening emergency call

TODAY

An after-hours call goes to voicemail and gets sorted the next morning.

AI-NATIVE

An assistant could take the details, give emergency advice for gas or flooding and alert the on-call technician to decide.

The pre-visit briefing

TODAY

Technicians phone the office or guess what equipment is at the address.

AI-NATIVE

A technician could open a two-line brief with the unit's age, past faults and parts likely to be needed.

Voice notes to invoice

TODAY

Paper job sheets are typed up in the office days after the visit.

AI-NATIVE

A technician could speak a quick summary at the van and a draft invoice could be ready for the office to approve.

FIELD SERVICE · THREE PACKAGES

Your Launchpad

FIXED FEE, AGREED SCOPE	Launch **$2,500** Small businesses 1–50 employees · 3–4 weeks	MOST POPULAR Accelerate **$7,500** Growing companies 51–500 employees · 5–6 weeks	Transform **$19,500** Larger organisations 501+ employees · 8–10 weeks
Teams we work with	1 team	3 teams	6 teams
AI opportunities assessed	Up to 5	Up to 10	Up to 20
Working proof of concept	1 simple POC	1 connected POC	1 advanced POC
AI-native roadmap	6-month plan	12-month plan	18-month plan
Team training	1 session	2 sessions	4 sessions
Follow-up review	30 days after	30 days after	30 days after

EVERY PACKAGE INCLUDES

- AI-native consultancy and roadmap
- One proof of concept you choose
- One Burdenoff product free for 3 months
- Budget and return-on-investment model
- Executive readout

WHAT YOU RECEIVE: 8 DELIVERABLES

01 **AI readiness scorecard**
02 **Opportunity map**
03 **Ranked use cases**
04 **One working proof of concept**
05 **AI-native roadmap**
06 **Budget and ROI model**
07 **AI governance starter kit**
08 **Executive readout**

PROOF OF CONCEPT

You choose the proof of concept

Pick one of our suggested ideas for your industry, or bring your own business problem. We check that it fits the package, agree what success looks like in writing, then build it with you.

Good to know: A proof of concept shows an idea working on real or sample data. It is not a production system; we scope the production version with you as a next step.

LAUNCH · $2,500

Customer request triage assistant

An assistant that reads incoming emails and web forms, sorts them by urgency and trade, drafts a reply and sends anything urgent to a person.

SUCCESS MEASURE
Time from request to booked appointment

ACCELERATE · $7,500

Job sheet to invoice helper

Connected to your job system, it turns technician notes and parts used into draft invoices for the office to approve.

SUCCESS MEASURE
Days from job done to invoice sent

TRANSFORM · $19,500

Dispatch and first-visit fix planner

Suggests daily routes and job assignments from skills, van stock and job history, for a dispatcher to approve.

SUCCESS MEASURE
First-visit fix rate and jobs per technician per day

INCLUDED IN EVERY PACKAGE

Any one product, free for 3 months

Pick any live product from the Burdenoff portfolio and use it free for 90 days.

- One product per organisation
- 90 days in a row from activation
- Agreed seats and usage
- No automatic paid renewal
- Export your data at the end

GOOD FITS FOR FIELD SERVICE

AssetHandler — Keep work orders, customer equipment and service history together for every address.

MoveTheWheels — Track van stock and parts orders so technicians have what they need on the day.

CrewFoundry — Keep hiring, training and staff records, including apprentices, in one place.

ALGOSHRED TECHNOLOGIES

FIELD SERVICE · THE ROAD AHEAD

Your road to AI-native

STEP ONE: THE LAUNCHPAD

NEXT STEPS WE CAN TAKE TOGETHER

Months count from the end of your Launchpad.

NOW · 3–10 WEEKS

Launchpad

Map where wasted trips and admin cost you most, prove one idea on real jobs and agree a costed roadmap.

NEXT · MONTHS 1–3

Roll out the first win

Take the proven idea into daily use for the office and every van, with training and clear owners.

THEN · MONTHS 4–9

Connect the business

Link booking, dispatch, stock and billing so office and field work from the same picture.

LATER · MONTHS 10–18

Run AI-native

AI helpers support every booking, visit and invoice, measured and improved each month.

> The Launchpad is step one: it shows the real value of going AI-native in your own business. Rolling out, scaling and running AI day to day are later steps. You decide if and when to take them, with us or anyone else.

THE FIRST 100 DAYS

Your package takes 3–10 weeks of this. The rest is your team trying the POC, deciding and preparing, with our 30-day follow-up.

DAYS 1–15

Discover

Talk to your people, measure today's costs and check AI readiness.

DAYS 16–30

Prioritise

Pick the highest-value ideas, review the risks and agree the POC.

DAYS 31–60

Prove

Build and test the proof of concept with your team.

DAYS 61–75

Plan

Finish the roadmap, budget, operating model and estimated return.

DAYS 76–100

Decide

Review results, train owners and choose what to invest in next.

HOW WE MEASURE SUCCESS

- **First-visit fix rate**
- **Jobs completed per technician per day**
- **Days from job done to invoice sent**
- **Service plans renewed**

HANDLE WITH CARE

- Keep a qualified person in charge of safety calls such as gas, electrical and water emergencies.
- Protect customer addresses, access codes and photos, and keep them out of public AI tools.
- Have the office check every draft quote and invoice; a person approves prices and any change to a bill.

YOUR PROTECTIONS

- ✓ **Fixed fee for an agreed scope**
- ✓ **Written success criteria for the POC**
- ✓ **A named engagement lead**
- ✓ **Weekly progress updates**
- ✓ **Your data rights written into the contract**
- ✓ **Tool advice based on fit, not on what we sell**
- ✓ **No access to live systems without your approval**
- ✓ **Clear exit and data export at any point**

START HERE

Book a free AI consultation

A 30-minute call about your business. Serving businesses worldwide, with a presence in India, the USA and the UAE.

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Fixed fees in US dollars. Taxes and third-party usage (for example AI model or cloud charges) are extra and always agreed in writing first. Return estimates are scenarios built from your own numbers with the assumptions written down. They are not guarantees.