

AI-NATIVE LAUNCHPAD · DATA CENTERS

Fewer alarms ignored. Safer changes. Clearer capacity.

An AI-native data centre turns alarms into owned work, plans changes without surprises and has a clear view of the power and space left. AI does the watching and sorting; engineers still approve every change.

01
Know where to start
Find the AI opportunities that matter most to your business.

02
See it work
Pick one idea and we build a working proof of concept with you.

03
Know what comes next
Get a step-by-step roadmap with timeline, budget and estimated return.

FIXED-FEE PACKAGES

Launch **$2,500**

Accelerate **$7,500**

Transform **$19,500**

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DATA CENTERS · WHERE AI HELPS

From today's problems to AI-native work

THE PROBLEMS TODAY

01

Alarm floods nobody owns

Power and cooling alarms pile up across tools, and the one that matters can be lost among the noise.

02

Capacity you cannot see clearly

Power sold, built and actually drawn live in different sheets, so sales and engineering argue about what is left.

03

Records that drift from reality

Cross-connects, contracts and floor plans fall out of step, leading to billing disputes and slow customer moves.

WHERE AI CAN HELP

01	**Alarm sorting**	Group related alarms, rank them by risk and open a ticket with the likely cause for the on-shift engineer.
02	**Capacity forecasting**	Show sold, built and drawn power side by side and warn early when a hall is running short.
03	**Change risk checks**	Review planned maintenance against live load and customer contracts before it is approved.
04	**Customer request desk**	Draft answers and work orders for remote hands, access and cross-connect requests.
05	**Energy and emissions reports**	Pull meter data into regular energy reports that customers and auditors can follow.

FOR INSPIRATION

AI-native ideas to get you thinking

Examples only, to show what AI-native work can look like. They are not part of the package scope or a promise of what we will build; your POC is agreed with you.

The shift handover summary

TODAY

Engineers scroll through alarm logs and chat to work out what happened overnight.

AI-NATIVE

The incoming shift could read a short summary of open alarms, actions taken and what still needs watching.

Can we sell this cage?

TODAY

Sales waits days while engineering checks power and cooling by hand.

AI-NATIVE

A sales lead could ask whether a hall can take a new rack load and see a draft answer for engineering to confirm.

The maintenance window check

TODAY

Change plans are reviewed in meetings using several separate spreadsheets.

AI-NATIVE

Each change could come with an automatic note listing affected customers, redundancy left and any clashes.

DATA CENTERS · THREE PACKAGES

Your Launchpad

FIXED FEE, AGREED SCOPE	Launch **$2,500** Small businesses 1–50 employees · 3–4 weeks	MOST POPULAR Accelerate **$7,500** Growing companies 51–500 employees · 5–6 weeks	Transform **$19,500** Larger organisations 501+ employees · 8–10 weeks
Teams we work with	1 team	3 teams	6 teams
AI opportunities assessed	Up to 5	Up to 10	Up to 20
Working proof of concept	1 simple POC	1 connected POC	1 advanced POC
AI-native roadmap	6-month plan	12-month plan	18-month plan
Team training	1 session	2 sessions	4 sessions
Follow-up review	30 days after	30 days after	30 days after

EVERY PACKAGE INCLUDES

- AI-native consultancy and roadmap
- One proof of concept you choose
- One Burdenoff product free for 3 months
- Budget and return-on-investment model
- Executive readout

WHAT YOU RECEIVE: 8 DELIVERABLES

01 **AI readiness scorecard**
02 **Opportunity map**
03 **Ranked use cases**
04 **One working proof of concept**
05 **AI-native roadmap**
06 **Budget and ROI model**
07 **AI governance starter kit**
08 **Executive readout**

PROOF OF CONCEPT

You choose the proof of concept

Pick one of our suggested ideas for your industry, or bring your own business problem. We check that it fits the package, agree what success looks like in writing, then build it with you.

Good to know: A proof of concept shows an idea working on real or sample data. It is not a production system; we scope the production version with you as a next step.

LAUNCH · $2,500

Operations runbook assistant

An assistant that answers engineer questions from your runbooks, procedures and past incident notes.

SUCCESS MEASURE
Time to find the right procedure during a shift

ACCELERATE · $7,500

Alarm grouping and triage

Connected to your monitoring system, it groups related alarms for one hall and suggests the likely cause and owner.

SUCCESS MEASURE
Alarms per real incident and time to acknowledge

TRANSFORM · $19,500

Capacity and change planner

One view of power, space and cooling across halls that checks planned changes and new sales against live load.

SUCCESS MEASURE
Time to answer capacity questions and changes with issues

INCLUDED IN EVERY PACKAGE

Any one product, free for 3 months

Pick any live product from the Burdenoff portfolio and use it free for 90 days.

- One product per organisation
- 90 days in a row from activation
- Agreed seats and usage
- No automatic paid renewal
- Export your data at the end

GOOD FITS FOR DATA CENTERS

AssetHandler	Track racks, power gear, cooling units and maintenance work orders with a full audit trail.
BigConsole	Put power, cooling and capacity data on clear dashboards with AI-spotted trends.
IntelWatchtower	Watch alarms, access and security events in one place and spot unusual activity early.

ALGOSHRED TECHNOLOGIES

DATA CENTERS · THE ROAD AHEAD

Your road to AI-native

STEP ONE: THE LAUNCHPAD

NEXT STEPS WE CAN TAKE TOGETHER

Months count from the end of your Launchpad.

NOW · 3–10 WEEKS

Launchpad

Map where alarms, changes and capacity questions cost you most, prove one idea on real data and agree a costed roadmap.

NEXT · MONTHS 1–3

Roll out the first win

Take the proven idea into daily use across shifts and sites, with training and clear owners.

THEN · MONTHS 4–9

Connect the campus

Link monitoring, maintenance, capacity and customer records so every team works from one picture.

LATER · MONTHS 10–18

Run AI-native

AI helpers support every shift, change and customer request, measured and improved each month.

> The Launchpad is step one: it shows the real value of going AI-native in your own business. Rolling out, scaling and running AI day to day are later steps. You decide if and when to take them, with us or anyone else.

THE FIRST 100 DAYS

Your package takes 3–10 weeks of this. The rest is your team trying the POC, deciding and preparing, with our 30-day follow-up.

DAYS 1–15

Discover

Talk to your people, measure today's costs and check AI readiness.

DAYS 16–30

Prioritise

Pick the highest-value ideas, review the risks and agree the POC.

DAYS 31–60

Prove

Build and test the proof of concept with your team.

DAYS 61–75

Plan

Finish the roadmap, budget, operating model and estimated return.

DAYS 76–100

Decide

Review results, train owners and choose what to invest in next.

HOW WE MEASURE SUCCESS

- **Time to acknowledge critical alarms**
- **Changes completed without customer impact**
- **Time to answer a capacity request**
- **Billing disputes on cross-connects**

HANDLE WITH CARE

- Keep an engineer in charge of every change to live power, cooling or customer equipment.
- Protect customer, access and security data, and keep it out of public AI tools.
- Check energy and emissions reports against meter data before they go to customers.

YOUR PROTECTIONS

- ✓ **Fixed fee for an agreed scope**
- ✓ **Written success criteria for the POC**
- ✓ **A named engagement lead**
- ✓ **Weekly progress updates**
- ✓ **Your data rights written into the contract**
- ✓ **Tool advice based on fit, not on what we sell**
- ✓ **No access to live systems without your approval**
- ✓ **Clear exit and data export at any point**

START HERE

Book a free AI consultation

A 30-minute call about your business. Serving businesses worldwide, with a presence in India, the USA and the UAE.

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Fixed fees in US dollars. Taxes and third-party usage (for example AI model or cloud charges) are extra and always agreed in writing first. Return estimates are scenarios built from your own numbers with the assumptions written down. They are not guarantees.